

ROUTE DEVELOPMENT AT **LONDON STANSTED AIRPORT**

23 MILLION
PASSENGERS PER ANNUM

£80 MILLION
REDEVELOPMENT

25 MILLION
PEOPLE WITHIN A 2HR DRIVE TIME





Hello,

Welcome to London Stansted Airport!

We are part of MAG, the largest UK-owned airport group which also owns Manchester, East Midlands and Bournemouth airports. The group has revenues of over £700m, serves over 50m passengers annually and is expanding in the USA.

With a catchment of over 25 million people within a 2 hour drive time, London Stansted really is a great opportunity within London and the South East of England. It sits in a large and affluent catchment, and is very well connected by road and rail.

Since acquiring London Stansted in 2013, we have seen very strong passenger growth – now reaching 23 million people per annum. We have launched long haul services with both Thomas Cook Airlines and TUI, and 2016 will see the arrival of the 787 Dreamliner.

2015 also saw London Stansted open its 'Escape' premium lounge product, alongside security 'fast track' – ideal for the business traveller. The year also saw the completion of the £80 million overhaul of the airport – creating a truly superb customer experience, rivalling any UK airport.

In addition, a further £8 million has been spent on upgrading the airport departure satellites, specifically designed to appeal to the premium long haul carriers and their passengers.

We are also delighted to welcome British Airways to London Stansted. This well respected carrier joins many other airlines and tour operators, including Ryanair, easyJet, Eurowings and flybe.

London Stansted currently serves over 170 destinations across Europe, North Africa, Central and North America and more scheduled European destinations than any other airport in the UK*.

These are exciting times at London Stansted Airport – we look forward to discussing route development opportunities with you.

CONTACT
DETAILS ON
PAGE 23

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*Based on IATA schedules for August 2016.





**london stansted
airport**

PART OF M.A.G

PASSENGER NUMBERS
INCREASING SINCE
ACQUISITION, NOW
SERVING 23 MILLION
PASSENGERS PER ANNUM
CATCHMENT OF 25
MILLION PEOPLE WITHIN A
2 HOUR DRIVE TIME

LONDON STANSTED AIRPORT...

More scheduled **European destinations** served than any other airport in the UK

Large and affluent catchment

Awarded Air Cargo World's 'Award of Excellence' in 2011 and 2013

CAPACITY FOR GROWTH

London Stansted is the only airport serving London that has capacity for significant growth – up to a total of 35 million passengers a year.

It has an iconic, award winning terminal that currently handles 23 million passengers a year. London Stansted is London's third largest airport.

Airlines and tour operators include:



Thomson

BRITISH AIRWAYS



Thomas Cook Airlines

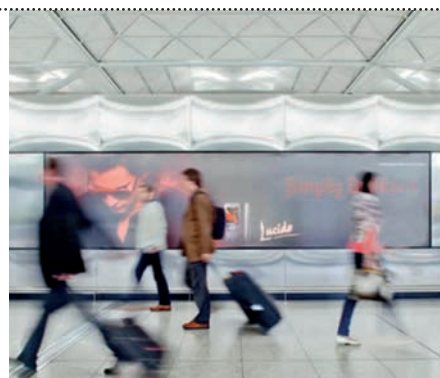


PASSENGER STATISTICS

23_M



- **23m** passengers per year
- **3rd** busiest airport in London
- **4th** busiest airport in the UK



FACILITIES

110



- **110** aircraft parking stands
- **1** runway **3,048m** by **46m**
- **CAT 7**, (CAT 8,9,10 on request)
- **CAT 3b** airfield operations
- **47mins** Stansted Express rail link to Central London
- **30,000** car parking spaces
- Leading **scheduled pure cargo** airport
- UK principle hub for **FEDEX** and operating base for **UPS & TNT**
- Open **24 hours** a day, **365 days** a year

THE LONDON-STANSTED-CAMBRIDGE CORRIDOR

has significant growth potential connecting Cambridge and Stansted Airport with Canary Wharf and the financial City of London.



Motorway Core London Stansted catchment



INVESTMENT

£1.5^{BN}



- **£1.5bn** acquisition of London Stansted by MAG (Feb 2013)
- **£80m** investment in terminal redevelopment, in partnership with commercial partners
- **11,600** employees on site
- **£8m** investment in departure satellites



AIRLINES & AIRCRAFT MOVEMENTS

15+



- **15+** airlines and tour operators
- **163,000** air transport movements per year (July 2016)
- **170+** destinations
- **35+** countries served
- **238,000** tonnes of air cargo per year (January 2016)



A LARGE & AFFLUENT CATCHMENT...

CLOSEST MAJOR AIRPORT TO CANARY WHARF - One of the world's leading financial districts

London has the **LARGEST VENTURE CAPITAL** and **PRIVATE EQUITY INDUSTRY** after the United States

The London Stansted catchment area sits in the UK's wealthiest region

London Stansted's catchment area is wide. It is concentrated upon London, with a 1 hour drive radius, but also covers a wide spread of locations across the South East and the Midlands. 10 million people live within the immediate catchment zone. When extended to a 2 hour car journey radius, the catchment is 25 million people.

10 25

MILLION PEOPLE LIVE WITHIN A 1HR DRIVE

MILLION PEOPLE LIVE WITHIN A 2HR DRIVE

Below Canary Wharf

Below right The London Stock Exchange



LONDON
5TH
LARGEST CITY ECONOMY IN THE WORLD
Source: Brookings Institute 2014

LONDON
GVA OVER
£364BN
Source: Office of National Statistics 2014

LONDON
GVA PER CAPITA
£42,666
Source: Office of National Statistics 2014

Large companies in the East of England

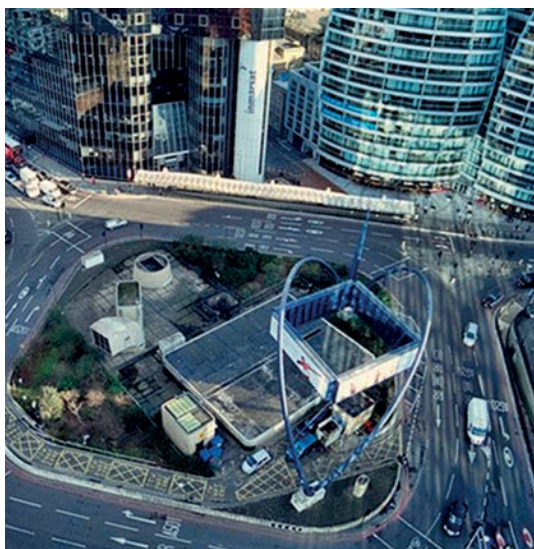


CLOSEST MAJOR AIRPORT TO CAMBRIDGE

- Cambridge is set to be one of the UK's fastest expanding cities over the next three years, with 2.5% GVA growth (Ernst & Young forecast report, 2015)
- It now contains 14 businesses that are worth more than £1 billion
- 61 of every 100 short haul passengers who begin their journey in Cambridge, choose to fly from Stansted Airport (CAA survey, 2014)
- The world famous University of Cambridge is home to 20,000 students

Cambridge is at the **'FOREFRONT OF WORLD INNOVATION'** – 1,584 companies employing nearly 57,000 people, with a combined **TURNOVER OF £13bn.**

Source: www.camclustermmap.com 2014



Left "Silicon Roundabout", Old Street, East London

CLOSEST MAJOR AIRPORT TO 'SILICON ROUNDABOUT'

A district in East London that is home to over 300 high tech start-up companies and the new Google Campus.

The East of England has the **HIGHEST RATE OF BUSINESS RESEARCH AND DEVELOPMENT** expenditure of any English region or county of the UK.

Source: Office of National Statistics 2014

The East of England region is **GROWING RAPIDLY** - the population grew by **8%** to 5.8million between 2001-2011; the **HIGHEST RECORDED GROWTH OUTSIDE OF LONDON.**

Source: www.bis.gov.uk 2014

INBOUND TOURISM TO LONDON...

**EASY
ACCESS
TO LONDON
FROM LONDON
STANSTED**

£11.8^{BN}

**TOURIST SPEND
IN THE CAPITAL
PER YEAR**

Source: VisitBritain.org

Right The British
Museum
Below Regent Street &
the Hackney Carriage
"Black Cab"



London is a key destination for inbound visitors to the UK. In 2014, 17.4 million people visited the capital, spending over £11.8bn. This represents 54% of all inbound visitor spending in the UK.

Source: VisitBritain.org



London



**LONDON
ACCOUNTS FOR**

54%

**OF ALL UK INBOUND
VISITOR SPEND**

Source: VisitBritain.org

47

MINUTES DIRECT TO
CENTRAL LONDON
FROM LONDON
STANSTED AIRPORT

Above Trooping the
Colour, The Mall

Above middle Tower
Bridge

Above top Harrods
Luxury Department Store,
Knightsbridge

TOP 10 LONDON ATTRACTIONS

British Museum
National Gallery
Natural History Museum
Tate Modern
London Eye
Science Museum
Victoria & Albert Museum
Tower of London
Royal Museums Greenwich
Madame Tussauds

Left Millenium Bridge
& St Pauls Cathedral

Below The Shard
Iconic London skyscraper
and Western Europe's
tallest building



Below left
Theatreland - Drury
Lane

Below middle
Trafalgar Square,
National Gallery
& National Portrait
Gallery

Below right Houses
of Parliament and
Westminster Bridge



Above Yeomen at
the Tower of London

Left London Eye
& River Thames

17.4_M

**ANNUAL INBOUND
VISITORS TO
LONDON**

Source: Visit Britain 2014

INBOUND TOURISM TO THE EAST OF ENGLAND...

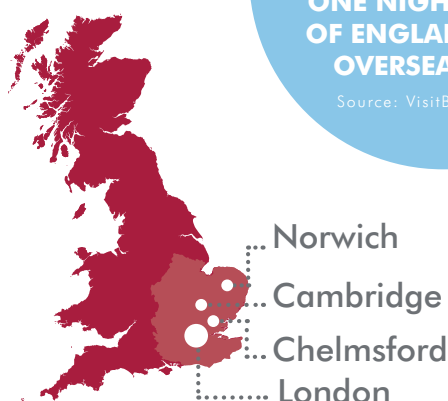
40,000

**STUDENTS LIVE IN THE
CITY OF CAMBRIDGE**
(33% OF THE
ENTIRE 120,000
POPULATION)

2.1_M

**NUMBER OF VISITS
INVOLVING AT LEAST
ONE NIGHT IN EAST
OF ENGLAND, FROM
OVERSEAS, 2014**

Source: VisitBritain 2014



Right University of
Cambridge students
graduation

Far Right University of
Cambridge



Situated on London's doorstep, Essex offers a rich mix of everything that makes England great. Essex has the longest coastline in the UK, the oldest recorded town, driest weather, the world's longest pleasure pier, and has acres of rolling countryside, making it an ideal place to visit for a short break or day visit.

With over 200 attractions there is plenty to do, from outdoor activities, zoos and shopping, to stately homes, picturesque villages and beautiful gardens. There is also an excellent food and drink offer and wonderful places to stay, all within a short distance of London.

Above Audley End
House & Gardens, near
Saffron Walden

Right Beach Huts,
Southwold Beach



TOP 10 EAST OF ENGLAND ATTRACTIONS

Colchester Zoo
ZSL Whipsnade Zoo
Imperial War Museum
Duxford
Anglesey Abbey,
Gardens & Lode Mill
University of Cambridge
Botanic Garden

BeWILDerwood
The Poppy Line (North
Norfolk Railway)
RHS Garden Hyde Hall
Blickling Hall
Audley End House
& Gardens



CAMBRIDGE A CITY FOR ALL SEASONS

The East of England offers a huge variety of attractions for all visitors. With such an accessible onward transport network to this entire area, London Stansted is the ideal arrival point for tourists to explore this part of the UK.



Left Cambridge Folk Festival

Below Royal Horticultural Society Garden Hyde Hall



Above Sandcastle building on Southwold beach

Left Suffolk & Norfolk Broads windmills


Far left top Moored punts on the River Cam, Cambridge

Far left bottom University of Cambridge Botanic Gardens

£967_M

**ANNUAL INBOUND
TOURIST SPEND IN
THE EAST OF ENGLAND
IN 2014**

Source: VisitBritain.org



Stansted Express runs between London Liverpool Street station and London Stansted Airport.

DEPARTS
EVERY

15

MINUTES

EASY & MODERN RAIL ACCESS...

Fast and frequent trains (Stansted Express) run directly between London Stansted Airport and London Liverpool Street station (in the City of London).

Interchanges to the London Underground are at Tottenham Hale (Victoria Line) or Liverpool Street Station (Central, Circle, Metropolitan and Hammersmith & City Lines). Other long-distance train services link the airport with Cambridgeshire and the Midlands.

**MODERN
ROLLING
STOCK**

37_{MINS}

TO **TOTTENHAM HALE**
AND DIRECT LONDON
UNDERGROUND LINKS
TO LONDON'S FAMOUS
WEST END.

47_{MINS}

DIRECT TO **LIVERPOOL
STREET STATION** AND
THE HEART OF LONDON'S
FINANCIAL DISTRICT.



BAKERLOO LINE	NORTHERN LINE
CENTRAL LINE	PICCADILLY LINE
CIRCLE LINE	VICTORIA LINE
METROPOLITAN LINE	
Interchange with NATIONAL RAIL NETWORK	
Interchange with LONDON UNDERGROUND	
Stansted Express (approximately 47 minutes) from Liverpool Street (approximately 37 minutes) from Tottenham Hale	
CROSSCOUNTRY SERVICE	
CONNECTING SERVICE	
NOT ALL STATIONS AND LINES ARE SHOWN visit www.tfl.gov.uk for latest information	

STANSTED EXPRESS CONNECTS DIRECT TO THE LONDON UNDERGROUND



HIGHLY ACCESSIBLE BY ROAD...

ONLY 14 MILES FROM LONDON'S ORBITAL MOTORWAY (M25)

London Stansted Airport is well connected to London and surrounding catchment areas by excellent motorway and road networks.

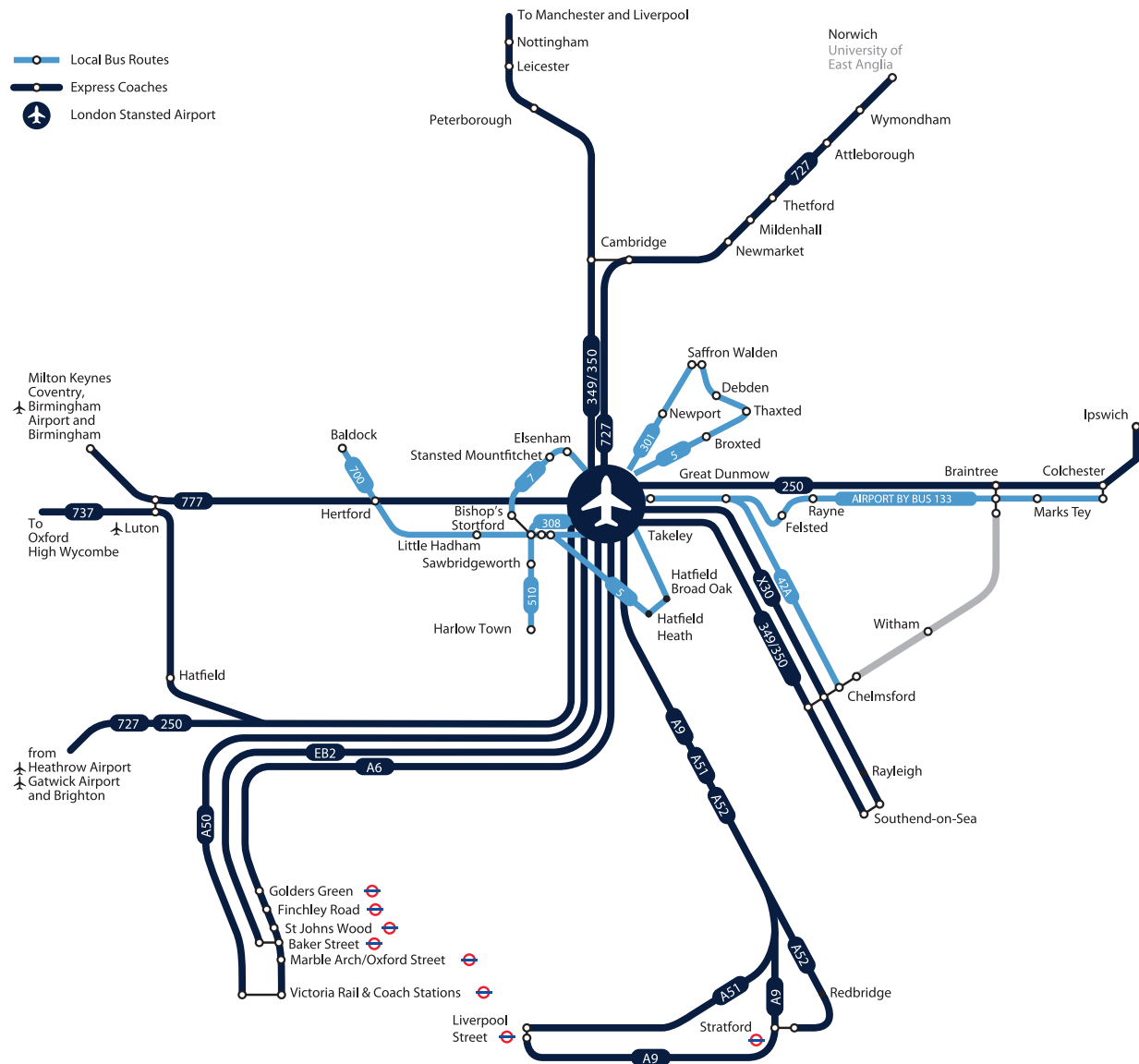
The airport is adjacent to the M11 motorway.



5_M
**PEOPLE TRAVELLED
 ON BUS AND COACH TO
 AND FROM LONDON
 STANSTED IN 2015**
 Source: CAA Survey

INTEGRAL BUS AND COACH STATION WITH 24 HOUR AVAILABILITY

London Stansted Airport's coach station provides high quality and high frequency bus and coach services to over 50 major towns and cities across the UK.





Above left New
'Departures' area

Left New
Satellite Terminal 1

EXPANDED DEPARTURE LOUNGE where passengers can relax, eat and shop with great brands to rival any other London airport.

INTER TERMINAL TRAINS transport passengers to the international departure gates in the satellite buildings; fast, efficient and stress free.

5 CAR PARKING OPTIONS: Meet & Greet, Short Stay, Mid Stay, Long Stay and JetParks all offering bespoke packages to suit all budgets.

4 ON AIRPORT HOTELS including Radisson BLU, Hilton, Holiday Inn Express, Premier Inn and a 5th hotel, Hampton by Hilton opening in 2017.



**TERMINAL
TRANSFORMATION
COMPLETED
IN 2015**



Above Transit trains transport passengers to the gate

CREATING SUPERB PASSENGER FACILITIES...

All of the expected services including **LOUNGES, BUREAUX DE CHANGE, SECURITY FAST TRACK, SECURITY FAMILY LANES, BABY CARE ROOMS, PRAYER ROOM.**

OVER
1,000
BEDS IN TOTAL
ON SITE


Hilton
Radisson **BLU**
HOTELS & RESORTS

escape Lounges

Right Escape Lounge opened May 2015

Far right Radisson BLU Hotel



OPERATIONAL INFORMATION...

Address:

London Stansted Airport Limited,
Enterprise House,
Bassingbourne Road,
Essex, CM24 1QW, UK

www.stanstedairport.com

Aerodrome Reference Point:

N515306
E0001406

Runway Threshold elevation:

04/332ft 22/348ft

Aerodrome elevation:

348ft

Runway surface:

The 3,048 metre runway is surfaced with grooved asphalt and cambered, which allows water to drain rapidly, maintaining good braking action by preventing water from building up on the surface. The width of the runway is 46 metres with a paved shoulder and an additional 7.5 metres stabilised shoulder to allow code F operations (A380/B747-8).

Approach lighting 04:

780m HI coded centreline with 5 crossbars, supplementary lighting inner 300m (HI).

Approach lighting 22:

914m HI coded centreline with 5 crossbars, supplementary lighting inner 300m (HI).

Runway lighting:

- HI red runway end lights.
- HI green threshold lights with wing bars.
- HI flush edge lights at 60m spacing.
- HI bi-directional colour coded centreline at 15m spacing.
- HI Touch Down Zone 900m.
- Runway exit points to taxiway G and H are indicated by green and amber centreline lights until the red stop bar.
- 24 hour LED runway stop bar lighting in operation.

Navigational aids:

04/22 CAT III B

Aircraft stands:

Stands are available for all current and planned aircraft types. North Apron stands are available for business aviation aircraft.

Cargo Aprons:

2 dedicated ramp areas for current and future cargo aircraft types.

Rescue & fire fighting services:

RFF CAT 7.
CAT 8, 9 & 10 on request.

**STANSTED HAS
WORLD-CLASS
INFRASTRUCTURE
IN PLACE TO HANDLE
THE WORLD'S
LARGEST AIRCRAFT,
INCLUDING THE A380
AND B747-8**

OPERATIONAL CONTACTS...

AIRCRAFT MAINTENANCE

Inflite Engineering

www.inflite.co.uk

Tel: + 44 (0)1279 832000

SR Technics

www.srtechnics.com

Tel: + 44 (0)1279 680068

Aeropeople

www.aeropeople.com

Tel: + 44 (0)800 1217570

enquiries@aeropeople.com

AIRCRAFT REFUELLING

Stansted Into-plane Co Ltd

Tel: + 44 (0)1279 681217

Aircraft Service

International Group (ASIG)

www.asig.com

Tel: + 44 (0)1279 662692

AIRCRAFT CATERING

Alpha LSG Ltd

www.alphalsg.co.uk

Tel: + 44 (0)1279 680900

CLEANING SERVICES

Derichebourg Multiservices Ltd

Tel: + 44 (0)1279 680448

HANDLING AGENTS

Menzies:

Tel: + 44 (0)1279 66 3885

stn.ops@menziesaviation.com

Swissport:

Tel: + 44 (0)1279 664143

Tel: + 44 (0)1279 664144

stn.occ@swissport.com

STATUTORY ORGANISATIONS

National Air Traffic Services

Air Traffic Control

www.nats.co.uk

Administration Tel:

+ 44 (0)1279 669320

Flight Planning Tel:

+ 44 (0)1279 662428

Essex Police Authority

www.essex.police.uk

Tel: + 44 (0)1279 680298

Border Force

Switchboard Tel:

Tel: + 44 (0)1279 680670

AIRPORT HOTELS

Radisson BLU Hotel

500 room hotel adjacent to the airport terminal with business centre
www.radissonblu.com/en/hotel-stanstedairport

Tel: + 44 (0)1279 661012

info.stansted@radissonsas.com

Hilton Hotel

On airport hotel with business centre
www.hilton.co.uk/stansted

Tel: + 44 (0)1279 680800

Holiday Inn Express

254 bedroom hotel with meeting rooms

www.expressstanstedairport.co.uk

Tel: + 44 (0)1279 680015

Premier Inn

303 bedroom on airport hotel
www.premierinn.com

Tel: + 44 (0)871 527 9352

MARKETING SUPPORT

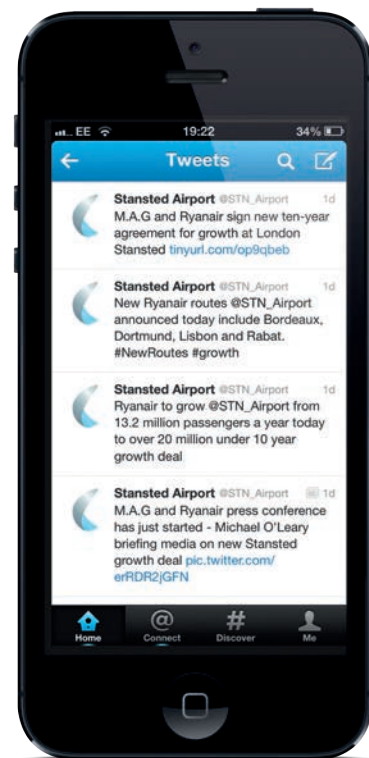
The industry-leading MAG marketing team focuses on creating demand and driving commercial value through multi-channel marketing. This includes web, CRM, social media, PR, press, radio and outdoor advertising. Always looking for avenues to promote routes, the team focuses on delivery and impact.

As experts in the market - the marketing team has local knowledge of the area, extensive expertise in the travel industry and great links to the corporate sector.

Specific time is taken to understand your business priorities, leading to a bespoke marketing plan that:

- links to your objectives
- focuses on inbound (if applicable) and outbound activity
- is agreed by your sales and marketing teams

Let us be an extension of your marketing team. Share your news with us and we will maximise channel opportunities for your key messages.



ROUTE DEVELOPMENT CONTACTS...

To discuss route development opportunities at London Stansted Airport please contact:

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Business Development Manager - Cargo and General Aviation
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conan.busby@magairports.com

Kevin Smith

Head of Retail - Lounges
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kevin.smith@magairports.com

John McHugh

Head of Strategic & Commercial Marketing - Property
Tel: +44 (0) 161 489 5054 +44 (0) 7958 876146
john.mchugh@magairports.com

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